



COMPANY PROFILE

Professional intermediation for international sugar transactions.

BRAZILIAN SUGAR FOR INTERNATIONAL MARKETS

STRUCTURED CONNECTIONS. SERIOUS TRANSACTIONS.

A focused commercial bridge between qualified demand and supply.

RGB Global Trade is a Brazilian commercial intermediation company focused on international commodity transactions, with an initial sector specialization in Brazilian sugar.

We work to bring clarity, structure and professional coordination to transactions that often involve multiple companies, representatives, documents and banking requirements.

Our role begins with understanding the commercial requirement, organizing the initial information flow and supporting communication between the relevant parties as an opportunity advances through review.

RGB approaches each inquiry as a transaction-specific process. Product availability, specifications, pricing, procedures and documentation are confirmed with the responsible commercial parties for each opportunity.

OPERATING MODEL

Commercial intermediation with clearly defined responsibilities.

RGB acts as a commercial intermediary. The company does not take title to the goods, does not issue financial instruments and does not replace the legal, compliance or banking review performed by the responsible parties.

Brazilian sugar for international markets.

RGB evaluates opportunities across different specifications, volumes, contract structures and destinations. Availability, documentation and commercial terms are confirmed for each transaction.

PRODUCT CATEGORY

Brazilian sugar

SPECIFICATIONS

Defined by buyer requirements and supplier availability, including ICUMSA 45

FORMATS

Spot and recurring contracts

DELIVERY

Transaction-specific Incoterm and destination

PAYMENT

Subject to supplier procedure and bank acceptance

DOCUMENTATION

Evaluated per transaction and destination

TRANSACTION-SPECIFIC REVIEW

Product availability, specifications, procedures, documentation and terms are confirmed with the responsible commercial parties for each opportunity.

A focused commercial bridge built around clarity and disciplined coordination.

01

Qualified commercial connections

We help align serious demand with available supply channels, based on the commercial requirements of each transaction.

02

Structured deal coordination

We organize the communication flow, requirements, commercial terms and next steps between the relevant parties.

03

Documentary discipline

We support the exchange and alignment of commercial documentation, while banking, legal and compliance validation remains with the responsible institutions and parties.

Commercial intermediation is most effective when requirements, responsibilities and next steps are clearly understood by the relevant parties.

A clear sequence from initial demand to transaction coordination.

01

Inquiry received

The buyer provides the initial company, product, volume, destination and commercial requirements.

02

Initial qualification

RGB reviews whether the inquiry contains the core information required for a meaningful commercial evaluation.

03

Commercial matching

Relevant supply channels may be approached according to the requested specification and transaction structure.

04

Document submission

The buyer provides the ICPO, KYC/CIS and supporting company documentation required for review.

05

Supplier review

The responsible supply-side party evaluates the requirement, documentation and proposed commercial terms.

06

Contractual alignment

The relevant commercial parties align the offer, responsibilities, documentation and contractual terms.

07

Banking process

Financial instruments and banking procedures remain subject to review and acceptance by the responsible banks and parties.

08

Execution coordination

RGB supports communication and commercial follow-up as the contracted parties proceed with execution.

Every transaction remains subject to commercial acceptance, documentary review, bank acceptance, compliance checks and final contract.

Buyer submission requirements.

01

Commercial information

Product
Specification
Volume
Shipment schedule
Destination
Incoterm
Target price or price expectation
Payment term
Trial requirement, if any

02

Company information

Legal name
Registration country
Registration number
Address
Authorized representative
Corporate email
Website, if available

03

Documentation

ICPO
KYC/CIS
Company registration
Representative ID
Relevant import licenses
Requested certificates
Bank information

04

Banking information

Proposed instrument
Intended issuing bank
SWIFT/BIC
Confirmation requirement
Timing
Destination-payment conditions, when applicable

Sending documentation does not create an obligation for RGB, the supplier or any other party to proceed with the transaction.

Defined responsibilities support serious transactions.

RGB acts as a commercial intermediary. The company does not take title to the goods, does not issue financial instruments and does not replace the legal, compliance or banking review performed by the responsible parties.

01 Clarity Commercial requirements, responsibilities and next steps should be understood by the relevant parties.	02 Discipline Every opportunity remains subject to the appropriate documentary, commercial and banking procedures.	03 Confidentiality Commercial information is handled with discretion and shared according to the needs of the transaction.
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RGB does not

- guarantee buyer performance
- replace seller due diligence
- approve legal or compliance matters
- authenticate banking instruments
- take ownership of goods

Commercial experience with an international perspective.

RGB Global Trade brings together strategy, market intelligence, commercial development and practical commodities experience.



CO-FOUNDER & COMMERCIAL STRATEGY

Gabriel Fajngold

Gabriel brings more than a decade of experience in global consulting, business development, strategy and market intelligence. His work has involved evaluating markets, identifying commercial opportunities and supporting the development of international business initiatives. Combined with his experience in commodity exports, this background brings an analytical, strategic and commercially structured perspective to international trade opportunities.



CO-FOUNDER & COMMERCIAL DEVELOPMENT

Rodrigo D'Agosto

Rodrigo brings a decade of experience in the Brazilian coffee market, combining commercial knowledge with direct entrepreneurial exposure to the sector. His professional path has provided practical familiarity with commodity markets, relationship development and commercial execution. Today, his focus extends to international commodity exports, bringing a market-oriented and commercially grounded perspective to cross-border opportunities.

BRAZILIAN COMMODITY INTERMEDIATION

Start with a clear commercial requirement.

Contact RGB Global Trade with a clear commercial requirement and the core information required for an initial review.

EMAIL

rgbglobaltrade@gmail.com

LOCATION

Rio de Janeiro, Brazil

LANGUAGES

English, Portuguese, Spanish
